# INFLUENCE OF TOBACCO INDUSTRY UNDERMINES PUBLIC HEALTH IN BANGLADESH

Tobacco Industry Interference in Policy Passage

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#### **Abstract**

This report examines the influence of the tobacco industry in Bangladesh, particularly British American Tobacco Bangladesh (BATB), and its impact on public health and policy enforcement. The study highlights how tobacco companies manipulate tax policies, lobby government officials, and use Corporate Social Responsibility (CSR) initiatives to maintain close ties with policymakers. These actions undermine efforts to reduce tobacco consumption and enforce effective control laws. The report emphasizes the need for greater transparency, stricter regulation, and public accountability to ensure that tax policies align with public health goals and calls for comprehensive reforms to mitigate industry interference.

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# Influence of Tobacco Industry Undermines Public Health in Bangladesh

#### **Keywords**

Tobacco industry, Public health, Bangladesh, Policy interference, Tobacco control, Revenue collection

#### Introduction

This report investigates the pervasive influence of the tobacco industry in Bangladesh, with a specific focus on how it undermines public health and interferes with policy implementation. Tobacco use remains a significant public health concern,<sup>2</sup> with millions of Bangladeshis consuming smoking and smokeless tobacco products. Despite government efforts to control tobacco consumption, the industry's manipulation of laws, policies, and public opinion continues to obstruct progress. The primary obstacle to effective tobacco control in Bangladesh is the strategic interference by tobacco companies, especially British American Tobacco Bangladesh (BATB), which employs various methods to maintain its market dominance and weaken public health initiatives.

This report will be published on the Bangladesh Network for Tobacco Tax Policy (BNTTP) website and other relevant platforms to ensure widespread access and to support ongoing efforts to strengthen tobacco control policies in Bangladesh.

# **Key Problem: Tobacco Industry Interference (TII)**

Tobacco Industry Interference (TII) in Bangladesh is multifaceted and includes a range of tactics aimed at protecting corporate interests at the expense of public health.<sup>3</sup> The industry exploits legal loopholes, influences tax policies, and provides misleading information to policymakers and the public to create an environment where tobacco use thrives. These actions directly undermine tobacco control laws, enforcement mechanisms, and revenue collection efforts, making it difficult for the government to implement effective tobacco control measures.

# **Key Findings: Evidence of Tobacco Industry Interference**

**Lobbying and Legal Manipulation:** Tobacco companies in Bangladesh actively lobby against the implementation of strict tobacco control laws. They have been known to challenge regulations, such as advertising bans and public smoking restrictions, through legal challenges and extensive lobbying efforts. By maintaining close relationships with key government officials and institutions, the industry has successfully delayed or weakened the enforcement of critical health policies.<sup>4</sup> For example, BATB has frequently lobbied to maintain a complex, multi-tiered tax structure that benefits the company while complicating revenue collection.<sup>5</sup>

**Influence over Tax Policies:** One of the most prominent examples of tobacco industry interference is in the shaping of tax policies.<sup>6</sup> BATB has played a significant role in influencing the National Board of Revenue

<sup>&</sup>lt;sup>2</sup> Global Adult Tobacco Survey (GATS) Bangladesh Report 2017. World Health Organization. Retrieved from WHO Website.

<sup>&</sup>lt;sup>3</sup> Ahmed, S., & Rahman, T. (2020). Tobacco Industry Interference in Bangladesh: A Review. Journal of Public Health Policy, 41(1), 123-135.

<sup>&</sup>lt;sup>4</sup> World Health Organization. (2019). WHO Report on the Global Tobacco Epidemic, 2019: Offer Help to Quit Tobacco Use. WHO Press.

<sup>&</sup>lt;sup>5</sup> Hasan, M. R., & Kabir, A. (2017). Tobacco Control in Bangladesh: Enforcement Challenges. Bangladesh Medical Journal, 46(2), 56-64.

<sup>&</sup>lt;sup>6</sup> Huq, S. (2019). Economic Costs of Tobacco Use in Bangladesh. Health Economics Review, 9(1), 4-18. doi:10.1186/s13561-019-0243-5

(NBR) to create a convoluted tax system that favors the industry. This manipulation allows companies to minimize their tax burden and avoid price increases that could reduce tobacco consumption. For instance, the omission of the term "maximum" in government directives related to cigarette pricing has resulted in substantial revenue losses, as tobacco companies are able to sell their products at higher prices while reporting lower values for taxation purposes.<sup>7</sup>

Corporate Social Responsibility (CSR) as a Smokescreen: BATB and other tobacco companies use CSR activities as a public relations tool to improve their image and gain favor with policymakers. These CSR initiatives often focus on education, environment, and public health, creating a false narrative that the companies are committed to societal well-being. In reality, these activities are used to distract from the harmful effects of tobacco use and to gain access to influential stakeholders. CSR programs are often launched strategically during periods of legislative reform, further illustrating how the industry manipulates public perception to influence policy outcomes.

Conflicts of Interest in Policy-making: Another key finding is the conflict of interest within the government, where senior officials serve on the board of BATB. This direct involvement in corporate governance compromises the government's ability to enforce tobacco control laws effectively. The state also holds a financial stake in BATB, which creates tension between public health objectives and revenue generation from the tobacco industry. This financial entanglement and the presence of government officials on BATB's board have allowed the company to shape tobacco policies in its favor, often at the expense of public health.

#### **Policy Recommendations**

To address the pervasive influence of the tobacco industry and protect public health, the following policy recommendations are proposed:

**Strengthen Financial Transparency:** Implement stricter financial reporting standards for tobacco companies, including detailed disclosures of lobbying activities, CSR spending, and financial transfers. This would limit the industry's ability to manipulate revenue reporting and policy outcomes.

**Simplify the Tobacco Tax Structure:** Reform the existing multi-tiered tax system to a simplified, uniform structure that minimizes opportunities for tax evasion and enhances government revenue collection. A shift towards specific taxation could help stabilize prices and reduce tobacco affordability, thereby curbing consumption.

**Regulate CSR Activities:** Introduce regulations to limit the use of CSR by tobacco companies as a tool for policy influence. These initiatives should be carefully monitored, with clear guidelines ensuring that CSR activities do not undermine public health campaigns or tobacco control efforts.

**Prevent Conflicts of Interest:** Prohibit government officials from holding positions on the boards of tobacco companies. This would help eliminate conflicts of interest and ensure that public health priorities are not compromised by corporate affiliations.

**Enforce Tobacco Control Laws:** Strengthen the enforcement of existing tobacco control laws by allocating more resources to law enforcement agencies and ensuring that tobacco companies are held accountable for violations.

The report highlights the deep-rooted influence of the tobacco industry in Bangladesh and the urgent need for stronger regulatory measures to protect public health. By addressing these issues through comprehensive

<sup>&</sup>lt;sup>7</sup> BAT Bangladesh Annual Report 2019, page 19, accessed December 2020.

policy reforms, Bangladesh can take significant strides toward reducing tobacco consumption and improving health outcomes for its population.

## Methodology

This study employs a mixed-method research approach, combining both qualitative and quantitative methods to provide a comprehensive understanding of tobacco industry interference in Bangladesh. The mixed-method design allows for a holistic analysis, integrating numerical data with in-depth contextual insights to capture the multifaceted nature of the issue. Quantitative data will be gathered through surveys and analysis of financial and market data, while qualitative data will be collected through interviews and document analysis.

# **Findings**

Most events in 2023 and 2024 involving tobacco industry interference aimed to undermine public health measures by obstructing the ongoing amendment initiative of the tobacco control law by the Ministry of Health and Family Welfare (MoHFW). The industry employed several well-known tactics, including using third-party or front groups to advocate on its behalf, misleading policymakers with industry-affiliated so-called experts, and directly approaching government bodies to advance its agenda.

The repetition of these tactics by tobacco companies indicates that the government has not updated its policies to safeguard public health measures despite public outcry. This persistent interference underscores the need for stronger regulatory frameworks and increased transparency to protect public health initiatives from being undermined by the tobacco industry.

Lobbying and Political Influence: During the April 2020 COVID-19 lockdown, the Ministry of Industries (MoI) in Bangladesh granted special permissions to British American Tobacco Bangladesh (BATB) and Japan Tobacco International (JTI) to continue operations, despite public health risks. The companies leveraged an outdated 1956 law, classifying cigarettes as an "essential commodity," and emphasized their tax contributions. The swift decision by the MoI, following letters from the managing directors of BATB and United Dhaka Tobacco Company Limited (JTI's subsidiary), sparked widespread criticism from tobacco control advocates. The National Tobacco Control Cell (NTCC) requested the cancellation of these permissions and called for a temporary ban on tobacco sales during the pandemic, but the government declined, citing the need for tax revenue.

Additionally, BATB continued its influence by prompting the National Board of Revenue (NBR) to interfere in the Health Ministry's policy-making. BATB's request led the NBR to write to the Health Services Division, opposing tobacco control amendments. This reflects a pattern of political interference, as BATB has previously influenced the NBR to act against tobacco control initiatives, including graphic health warnings and the National Tobacco Control Policy (NTCP). These actions highlight the industry's deeprooted influence over policy decisions in Bangladesh. 10

Event	Action Taken	Impact
April 2020 COVID-19 Lockdown	BATB and JTI granted special permissions by MoI	Continued cigarette production, public health risks

<sup>8</sup> British American Tobacco Bangladesh, Request to continue manufacturing, leaf purchase, finished goods supply and distribution during nationwide COVID-19 crisis, Ministry of Industries, 2 April 2020, accessed March 2023

<sup>&</sup>lt;sup>9</sup> United Dhaka Tobacco Company Limited (UDTCL), Request to continue operation (manufacturing, leaf purchase, finished goods supply and distribution) during nationwide COVID-19 crisis, Ministry of Industries, 4 April 2020, accessed March 2023 <sup>10</sup> BBC News Bangla, Coronavirus: Bangladesh Industries Ministry rejects proposal to ban sale of bidi-cigarette-tobacco products [in Bengali], 20 May 2020, accessed August 2023

Use of 1956 Law	BATB and UDTCL cited cigarettes as "essential commodity"	Government prioritized tax contributions over health
Request for Intervention	NTCC requested a temporary ban on tobacco production	Request denied by government officials
NBR Involvement in Policy	BATB influenced NBR to intervene in health policy	NBR opposed tobacco control amendments

Government and Industry Connections: The deep connections between the tobacco industry and the government in Bangladesh are evident, with senior government officials, including the Secretary at the Ministry of Industries (MoI) and a Secretary at the Prime Minister's Office, holding positions on British American Tobacco Bangladesh's (BATB) board. This leads to conflicts of interest, as highlighted by a 2022 study. Government bodies like the National Board of Revenue (NBR), Ministry of Finance, and Ministry of Industries, alongside autonomous professional organizations, are particularly vulnerable to tobacco industry interference. <sup>11</sup> Elected local government representatives' frequent involvement in industry events further illustrates the industry's widespread influence.

Table 1. Gernment Body or Institutions' Connection and Influence by Tobacco Industry

Gernment Body/Institution	Connection/Influence by Tobacco Industry	Resulting Impact
Ministry of Industries (MoI)	Secretary on BATB board, non-executive director	Conflict of interest, policy manipulation
National Board of Revenue (NBR)	Frequent target of industry influence	Tax manipulation, policy interference
Ministry of Finance (MoF)	Influence through policy-making	Compromised fiscal policies related to tobacco
Professional Bodies (ICAB, ICMAB, ICSB)	Vulnerable to tobacco industry interference	Gateway for interactions between policymakers and the industry
Ministry of Local Government, Rural Development (MoLGRDC)	Involvement of local elected representatives in industry events	Increased exposure to industry manipulation

**Policy Dialogue and Trade Associations:** In July 2022, a "policy dialogue" event was held at a five-star hotel in Dhaka by the Intellectual Property Association of Bangladesh (IPAB), where speakers criticized a proposed amendment to Bangladesh's main tobacco control law by the Ministry of Health and Family Welfare (MoHFW). The IPAB's Executive Committee included government officials and senior BATB members. BATB was listed among its corporate members, acknowledging extensive support from the company. This event illustrates the tobacco industry's influence on policy debates and its ability to mobilize opposition to tobacco control measures.

<sup>&</sup>lt;sup>11</sup> British American Tobacco Bangladesh, Mr. Md. Abul Hossain, website, undated, accessed March 2023

<sup>&</sup>lt;sup>12</sup> Intellectual Property Association of Bangladesh, Executive Committee, 2014, accessed March 2023

<sup>&</sup>lt;sup>13</sup> 'Govt to lose huge revenue if proposed amendment of Tobacco Control Act is implemented', Dhaka Tribune, 28 July 2022, accessed March 2024

Table 2. Industry Participation in Policy-Development

Туре	Date	Description	Govt. Agency	TI Entity	
Governmen	Government acceptance, support or endorsement the offer for assistance by or in collaboration with the tobacco industry				
Meeting	15 Nov 2021	To discuss on "Guideline for Implementation of Tobacco Control Initiatives of Local Government  Institutions"  14	The Ministry of Local Government, Rural Development & Co-operatives (MoLGRDC)	President of the Bangladesh Cigarette Manufacturer's Association (BCMA)	
Letter	25 August 2022	opposing the proposed amendment to the Tobacco Control law where the company deplored the initiative as 'impractical and un-implementable' and demanded that NBR intervene in the ongoing amendment <sup>15</sup>	Large Taxpayers Unit (LTU) of the National Board of Revenue (NBR) <sup>16</sup>	British American Tobacco Bangladesh (BATB)	
Letter	21 August 2022	health experts (with affiliation with the tobacco industry) urging to withdraw proposed ban on the electronic nicotine delivery system (ENDS) <sup>17</sup>	Health Ministry	'Experts' from different front groups  (CoHEAR, GTNF, AHRA etc.), directly financed by tobacco companies	
Letter	12 Sep 2022	Seeking duty-free quota facility to export cigarettes under the Bangladesh-Bhutan preferential trade agreement (PTA) <sup>18</sup>	_	British	
Letter	18 Sep 2022	Seeking the PM's intervention to repeal a number of proposals from the draft amendment of the tobacco control law <sup>19</sup>	National Small and Cottage Industries Association of Bangladesh (NASCIB),		

<sup>&</sup>lt;sup>14</sup> Shafuqul Islam, Company representatives are also invited to the meeting on tobacco control guidelines!, https://tinyurl.com/nw7y73rx, [Accessed on 21 November 2021]

<sup>5</sup> BATB sent a letter to oppose amendment to Tobacco Control law

<sup>&</sup>lt;sup>15</sup> BATB sent a letter to oppose amendment to Tobacco Control law, https://tinyurl.com/mtbavw3r, [Accessed on 10 November 2022]

<sup>&</sup>lt;sup>16</sup> Hasan Mahmud, NBR wrote a letter to the Health Services Division, https://tinyurl.com/23dk2cn2, [Accessed on 12 January 2023]

<sup>&</sup>lt;sup>17</sup> Public health experts (affiliation to the tobacco industry) have sent letter to the Health Ministry, https://tinyurl.com/3xhczatk, [Accessed on 13 September 2022]

<sup>&</sup>lt;sup>18</sup> BATB written a letter duty-free quota facility to export cigarettes, https://tinyurl.com/3h3vucjv, [Accessed on 12 November 2022]

<sup>&</sup>lt;sup>19</sup> Farid Uddin Ahmed, NASCIB sent a letter addressed to the Honorable Prime Minister, https://tinyurl.com/ydw4rn8f, [Accessed on 05 October 2022]

Туре	Date	Description	Govt. Agency	TI Entity
			Prime Minister	
The government	ent accepts,	supports or endorses policies or legislation d tobacco industry	rafted by or in collabo	oration with the
Memorandum	25 February 2022	Five-points demanding reduction of supplementary duty on bidi, withdraw the 10% AIT on bidi. <sup>20</sup>	National  Board of Revenue (NBR)	Bidi Factory Owners' Association and Bangladesh Bidi Factory Federation
42 <sup>nd</sup> meeting of the advisory committee for budget FY 2022-23	22 March 2022	Raised demands to either create price difference with international brands at least by BDT 1 (one) or to preserve the market for low-tier cigarette brands for Bangladeshi Manufacturers. The Finance Minister and NBR Chairman attended the meeting along with others. <sup>21</sup>	National  Board of Revenue (NBR)	Association of Local Cigarette Manufacturing Companies

The government accommodates requests from the tobacco industry for a longer time frame for implementation or postponement of tobacco control law. A government order from July 4th, 2017, requiring graphic health warnings to cover the upper half of cigarette packs in Bangladesh has been delayed. The Bangladesh Cigarette Manufacturers' Association challenged the order, and the High Court postponed its implementation. Currently, health warnings remain on the lower half of cigarette packs.

Conflict of Interest: Government Investment in BATB: The government of Bangladesh has continued its investment in British American Tobacco Bangladesh (BATB), holding a 9.4% share as of the latest reports. Despite the potential for conflicts of interest, there is no policy in place to prohibit contributions from the tobacco industry. However, under Section 44A of the Representation of the People Order, 1972, election candidates are generally required to disclose contributions received to cover election expenses when submitting their nomination papers.

Table: 3 Government Officials in BATB

Ministry of Industries	Mr. K. H. Masud Siddiqui, the former Secretary of the Ministry of Industries, has been serving as an independent director of BATB since October 2010.
	As of November 1, 2022, senior officials including the Senior Secretary at the Prime Minister's Office and the Senior Secretary of the Ministry of Public Administration have held positions as Non-Executive Directors of BATB since June 21, 2020.

<sup>&</sup>lt;sup>20</sup> 10 Memorandum of beedi workers to NBR chairman in Barisal, https://tinyurl.com/yck5tpex, [Accessed on 27 February 2022]

<sup>&</sup>lt;sup>21</sup> If the proposal of domestic cigarette manufacturers is implemented, revenue collection will increase by 38 percent, https://tinyurl.com/57jnnucd, [Accessed on 23 March 2022]

Ministry of Industries and Ministry of Finance	The Secretary of the Ministry of Industries and the Additional Secretary of the Ministry of Finance have held positions as Non-Executive Directors of BATB since May 20, 2021, and May 12, 2022, respectively.
Bangladesh Bank:	A Director of the Board of Bangladesh Bank, the central bank of Bangladesh, has been serving as an Independent Director of BATB since 2019.
Investment Corporation of Bangladesh (ICB)	The Managing Director of the Investment Corporation of Bangladesh has held the position of Non-Executive Director of BATB since 2019.

The involvement of high-ranking government officials in BATB, coupled with the government's substantial investment in the company, highlights significant conflicts of interest. These connections can potentially undermine public health policies and tobacco control efforts, as government officials may face divided loyalties between public health objectives and corporate interests. Addressing these conflicts requires stringent policies and greater transparency to ensure that public health priorities are not compromised by corporate affiliations.

**Diplomatic Lobbying:** There have also been instances of lobbying by foreign diplomats on behalf of the main transnational tobacco companies operating in Bangladesh.<sup>22</sup> In 2017, the British High Commissioner in Bangladesh intervened on behalf of BATB in a tax dispute with the NBR.<sup>23</sup> Similarly, in 2021, the Japanese Ambassador sent a letter to the Bangladeshi Finance Minister criticizing tax reforms that impacted JTI and restrictions on the marketing and sale of certain JTI products. These diplomatic interventions highlight the international dimension of tobacco industry lobbying in Bangladesh.

Use of Third Parties: In June 2022, the Ministry of Health and Family Welfare (MoHFW) proposed amendments to the Smoking and Tobacco Products Usage (Control) Act, which were met with opposition from trade associations like the Federation of Bangladesh Chamber of Commerce and Industries (FBCCI) and Foreign Investors' Chamber of Commerce and Industry (FICCI), both influenced by the tobacco industry. An investigation by PROGGA revealed that British American Tobacco Bangladesh (BATB) infiltrates business and trade organizations to resist stricter tobacco control measures.<sup>24</sup> The tobacco industry also leveraged pro-vaping organizations to oppose the Ministry's proposed ban on electronic nicotine delivery systems (ENDS).

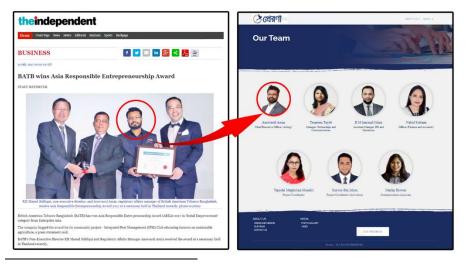


Table: 4 Tobacco Industry Influence in Foreign investors

<sup>&</sup>lt;sup>22</sup> British American Tobacco Bangladesh, Mr. Md. Azizur Rahman FCS, website, undated, accessed March 2023

<sup>&</sup>lt;sup>23</sup> A.B.M. Zubair, Tobacco industry lobbies Bangladesh Government Agency to champion its business during COVID-19 pandemic, Tobacco Control blog, 3 July 2020, accessed March 2023

<sup>&</sup>lt;sup>24</sup> British American Tobacco Bangladesh, Leadership at BATB, website, undated, accessed March 2023

Event/Action	Actors Involved	Tobacco Industry Influence
Draft Amendment to Tobacco Control Act (June 2022)	FBCCI, FICCI, NASCIB	Mobilized against stricter controls
Opposition to ENDS Ban	BENDSTA, FSFW, AHRA, VoV	Organized public events and expert-led opposition
Pro-vaping Summit (May 2023)	FSFW, Asia Harm Reduction Alliance, WVA	Promoted pro-vaping arguments funded by BATB

# **Case Study: Use of Third Parties - Prerona Foundation**

Prerona Foundation, a British American Tobacco Bangladesh (BATB)-run organization, emerged as a key player in BATB's Corporate Social Responsibility (CSR) initiatives during the COVID-19 pandemic. Though it claims independence, the foundation is controlled by BATB's leadership, as revealed by Managing Director Shehzad Munim in 2020. Its Governing Body consists of top BATB officials, including Munim, the Head of Legal & External Affairs, and the Regulatory Affairs Manager.

Prerona Foundation's activities include mask-making training for physically-challenged individuals and manufacturing hand sanitizers, produced in BATB facilities. During the pandemic, BATB distributed over 100,000 units of its "Shudhdho" hand sanitizer through the foundation, allowing company executives to build relationships with influential government figures, including the Mayor of Dhaka and senior law enforcement officials.

Despite its promotion as a contributor to Sustainable Development Goals (SDGs), tobacco production undermines many of these goals, such as poverty reduction (SDG-1), food security (SDG-2), quality education (SDG-4), gender equality (SDG-5), and climate action (SDG-13). Prerona Foundation serves as a strategic tool for BATB, helping the company strengthen ties with policymakers while presenting a false narrative of social responsibility, ultimately facilitating its influence over government and administrative levels in Bangladesh.

#### **Unnecessary Interaction:**

The ongoing recognition and collaboration between the government and tobacco companies in Bangladesh undermine public health efforts by normalizing the tobacco industry's influence. In 2021 and 2022, British American Tobacco Bangladesh (BATB) received several awards, including the 'Best Taxpayer Award' from the National Board of Revenue (NBR), with high-ranking officials in attendance. BATB was also recognized by professional bodies like the Institute of Chartered Accountants of Bangladesh (ICAB) and the Institute of Cost and Management Accountants of Bangladesh (ICMAB), receiving awards for corporate governance and annual reports. These frequent interactions reflect a troubling normalization of the industry's presence in government and professional spheres.

Table 5: Unnecessary Interaction between Government and Tobacco Industry in Bangladesh

Date	Type of Unnecessary Interaction	Description	Government Agency Involved	Tobacco Agency Involved
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	_		T	, , , , , , , , , , , , , , , , , , , ,
Sep 14, 2021	Award Ceremony	NBR awards BATB "Best Taxpayer Award". High-level officials present. <sup>25</sup>	National Board of Revenue (NBR)	ВАТВ
Dec 10, 2021	Award Ceremony	NBR awards Maya Bidi Factory for VAT payment. Finance Minister attends. <sup>26</sup>	National Board of Revenue (NBR)	Maya Bidi Factory
Dec 12, 2021	Award Ceremony	NBR awards BAT Bangladesh as highest taxpayer (2020-21). <sup>27</sup>	National Board of Revenue (NBR)	BAT Bangladesh
Nov 4, 2021	Award Ceremony	Ministry of Industries awards BAT Bangladesh "President's Award". High-level officials present. <sup>28</sup>	Ministry of Industries	BAT Bangladesh
Jan 26, 2022	Keynote Speech	BAT Bangladesh Managing Director delivers speech on digitization at NBR event. Ministers present. <sup>29</sup>	National Board of Revenue (NBR)	BAT Bangladesh Managing Director
Nov 24, 2021	Award Ceremony	NBR awards smokeless tobacco factory owner for highest VAT payment (2020-21). Finance Minister attends. <sup>30</sup>	National Board of Revenue (NBR)	Smokeless tobacco factory owner Kaus Miah
Dec 11, 2022	Award Ceremony	NBR awards three bidi companies for highest VAT payment. VAT member attends. <sup>31</sup>	National Board of Revenue (NBR)	Three bidi companies
Dec 28, 2022	Award Ceremony	NBR awards BATB "Highest Income Tax Payer Award" (2021- 22). Ministers present. <sup>32</sup>	National Board of Revenue (NBR)	ВАТВ
Aug 2022	Award Ceremony	NBR awards BAT Bangladesh as highest taxpayer (2021-22). <sup>33</sup>	National Board of Revenue (NBR)	BAT Bangladesh
Feb 25, 2022	Event Guest	Foreign Minister attends JTI Bangladesh sponsored event (Japan-Bangladesh friendship). <sup>34</sup>	Ministry of Foreign Affairs	Japan Tobacco International (JTI) Bangladesh

<sup>&</sup>lt;sup>25</sup> BAT Bangladesh becomes one of the top taxpayers, https://tinyurl.com/mr82vr65, [Accessed on 12 November 2022]

<sup>&</sup>lt;sup>26</sup> NBR to award 9 companies for paying highest VAT, https://tinyurl.com/yr6yc4sh, [Accessed on 25 November 2022]

<sup>&</sup>lt;sup>27</sup> BAT Bangladesh honoured as "highest taxpayer", https://tinyurl.com/y2nryzex, [Accessed on 26 November 2022]

<sup>&</sup>lt;sup>28</sup> BAT Bangladesh awarded first position for 'The President's Award for Industrial Development 2019', https://tinyurl.com/bdhnzzxj, [Accessed on 26 November 2021]

<sup>&</sup>lt;sup>29</sup> BAT Bangladesh Facebook post, https://tinyurl.com/5n6evntr, [Accessed on 27 January 2022]

<sup>&</sup>lt;sup>30</sup> Smokeless tobacco owner Kaush Miah bagged the best taxpayer award, https://tinyurl.com/bdze4vdx, [Accessed on 03 January 2023]

<sup>&</sup>lt;sup>31</sup> Government's VAT authority has awarded three bidi companies, https://tinyurl.com/48vtwc4z, [Accessed on 03 January 2023]

<sup>&</sup>lt;sup>32</sup> BATB secures top taxpayer spot for ninth consecutive year, https://tinyurl.com/4b4r8whs, [Accessed on 28 January 2022]

<sup>&</sup>lt;sup>33</sup> BAT Bangladesh named among top income taxpayers for FY21-22, https://tinyurl.com/4xxewkk9, [Accessed on 22 January 2022]

<sup>&</sup>lt;sup>34</sup> JTI Bangladesh unveiled a photo exhibition on the occasion of 50 years of Japan-Bangladesh friendship, https://tinyurl.com/2muw485k, [Accessed on 25 April 2022]

Sep 9, 2021	Factory Inauguration	BEPZA Chairman inaugurates new cigarette factory (Global Tobacco Limited). <sup>35</sup>	Bangladesh Export Processing Zone Authority (BEPZA)	Global Tobacco Limited
Dec 11, 2021	Award Ceremony	ICAB awards BATB "Best Presented Annual Report" (manufacturing category). Commerce Minister attends. <sup>3637</sup>	Institute of Chartered Accountants of Bangladesh (ICAB)	ВАТВ
Dec 30, 2021	Award Ceremony	ICMAB awards BATB "ICMAB Best Corporate Award 2020". Commerce Minister attends. <sup>38</sup>	Institute of Cost and Management Accountants of Bangladesh (ICMAB)	ВАТВ
Dec 12, 2021	Award Ceremony	ICSB awards BATB "National Award for Corporate Governance Excellence". Commerce Minister attends. <sup>39</sup>	Institute of Chartered Secretaries of Bangladesh (ICSB)	ВАТВ
Dec 1, 2022	Award Ceremony	ICMAB awards BATB "ICMAB Best Corporate Award 2021". Commerce Minister attends. <sup>40</sup>	Institute of Cost and Management Accountants of Bangladesh (ICMAB)	BATB
Parliamentarian BATB promoted				
Dec 3, 2021 & Nov 4, 2021	Social Media Promotion	Parliamentarian promotes BATB-managed Prerona Foundation (supposedly working on SDGs). <sup>4142</sup>	Asaduzzaman Noor, MP Nilphamari-2 Shirin Sharmin Chaudhury, speaker of the national parliament Bangladesh	Prerona Foundation (managed by BATB)

From 2021 to 2023, British American Tobacco Bangladesh (BATB) continued its partnership with the Department of Agriculture Extension (DAE) to support farmers, though no new government collaborations with the tobacco industry were established during this period. Concerns arose when the Ministry of Industries (MoInd) partnered with BATB on a project to develop a "sustainable model for sugarcane cultivation." High-level officials, including the Secretary of MoInd and BSFIC representatives, attended a workshop organized by BATB. An agreement was signed on March 31, 2022, to develop improved sugarcane varieties, sparking criticism over potential conflicts of interest.

<sup>&</sup>lt;sup>35</sup> Prime Minister is working tirelessly for the progress of the country: BEPZA Chairman, https://tinyurl.com/mpwe5ku8, [Accessed on 22 January 2022]

<sup>&</sup>lt;sup>36</sup> BAT Bangladesh received the ICAB award again for the best annual report, https://tinyurl.com/3n6fenr6, [Accessed on 20 December 2022]

<sup>&</sup>lt;sup>37</sup> 20 listed firms receive ICAB award for quality annual reports, https://tinyurl.com/mryx3rs3, [Accessed on 20 December 2021]

<sup>&</sup>lt;sup>38</sup> ICMAB honoured BATB Best Corporate Award 2020, BAT Bangladesh Facebook Post, https://tinyurl.com/3huyybx9, [Accessed on 20 December 2021

<sup>&</sup>lt;sup>39</sup> BAT Bangladesh wins ICSB National Award, The Daily Business Post, https://tinyurl.com/54zftubr, [Accessed on 15 December 2022]

<sup>&</sup>lt;sup>40</sup> ICMAB honoured BATB Best Corporate Award 2021, BAT Bangladesh Facebook Post, https://tinyurl.com/4ucm9v4u, [Accessed on 15 December 2022]

<sup>&</sup>lt;sup>41</sup> Asaduzzaman Noor, MP, https://tinyurl.com/2f4n29ay, [Accessed on 10 December 2021]

<sup>&</sup>lt;sup>42</sup> Hon'ble Speaker of the National Parliament, https://tinyurl.com/22rfx9hb, [Accessed on 15 November 2021]

# Corporate Social Responsibility (CSR) as a Strategy

Afforestation Program and Partnerships: British American Tobacco Bangladesh (BATB) has effectively utilized its Corporate Social Responsibility (CSR) activities as a strategic tool to enhance its public image and influence policymakers. One of the key initiatives under BATB's CSR program is the afforestation program 'Bonayon'. Launched in partnership with the Ministry of Environment, Forest, and Climate Change, Bonayon aims to promote national afforestation efforts. This program has been notable for involving influential figures, thereby amplifying its reach and impact.

Table 6: CSR Committee members of BATBC in 2023: Ex/Former Government Employees

		- ·
Name	Held post in CSR Committee	Government Posts and Years
Ms. Zakia Sultana	Chairman	Secretary, Ministry of Industries
Mr. Shehzad Munim	Member	
Mr. Mohammad Salahuddin	Member	Private Secretary to the Prime Minister of the People's Republic of Bangladesh.
Mr. Md. Abul Hossain	Member	Managing Director at Bangladesh Krishi Bank (BKB)
Dr. M. Harunur Rashid	Member	
Mr. Md. Azizur Rahman FCS	Company Secretary	Council Member of the Institute of Chartered Secretaries of Bangladesh (ICSB)

In 2021, BATB's national afforestation campaign under Bonayon was prominently supported by several high-profile officials, including the Minister of Chittagong Hill Tracts Affairs, the Mayor of Tangail Municipality, the Mayor of Khulna City Corporation, and the Mayor of Rajshahi City Corporation. The presence of these influential figures at CSR events not only lends credibility to BATB's initiatives but also fosters favorable relationships between the company and key government stakeholders.

Table 7. Industry CSR activities

CSR Activity	Date	Description of Donation	Partners Involved	TI Entity	Recipient
TI CSR Act	ivities at National Le	vel:			
Donation to Govt.	16 September 2021	BDT 11.01 Crore <sup>43</sup>	Secretary for Labour and Employment	BATB	Bangladesh Labour Welfare Foundation (BLWF)
Donation	30 October 2022	BDT 15.37 Crore <sup>44</sup>	State Minister for Labour	BATB	Bangladesh

<sup>&</sup>lt;sup>43</sup> BAT Bangladesh contributes over Tk11 crore to Labor Welfare Foundation, https://tinyurl.com/4uduve89, [Accessed on 17 September 2021].

CSR Activity	Date	Description of Donation	Partners Involved	TI Entity	Recipient	
to Govt.			and Employment	v	Labour Welfare Foundation (BLWF)	
National Afforestat ion campaign	June 2021	Distributing 275K seedlings to forest offices across 12 districts. <sup>46</sup>		BATB	Ministry of Environment, Forest, and Climate Change	
Tree plantation program 'Bonayon'	World Environment Day, June 2022	National Afforestation Drive 2022	Members of Parliament, agriculture Officials, members of lawenforcement agencies, Deputy Commissioners of districts and other influential figures <sup>47</sup>	BATB		
TI CSR at Regional Level:						
Project probaho	3 April 2021	Safe drinking water plant at Bandarban <sup>48</sup>		BATB	Minister of the Ministry of Chittagong Hill Tracts Affairs	
Tree plantation program 'Bonayon'	21 Nov 2021	Tree plantation program <sup>49</sup>	Khulna City Corporation Mayor	BATB	Khulna City Corporation	
corona vaccinatio n	4 August 2021	Registration booth for Covid-19 vaccine. Farmers, retailers and field workers of BAT Bangladesh visited these booths and registered for corona vaccination. 50	Mayor of Tangail Municipality  Additional Superintendent of Police of Tangail	BATB	Tangail Municipality	

<sup>&</sup>lt;sup>44</sup> 6 BATB donated to Bangladesh Labour Welfare Foundation (BLWF), https://tinyurl.com/4cy67n65, [Accessed on 07November 2022].

<sup>&</sup>lt;sup>45</sup> Afforestation campaign by BAT Bangaldesh https://tinyurl.com/y2u3vk3e, [Accessed on 07 November 2022]

<sup>&</sup>lt;sup>46</sup> Safe drinking water plant was inaugurated at Bandarban BAT Bangladesh annual report (page 64), https://tinyurl.com/2p8a67ah, [Accessed on 05 January 2023]

<sup>&</sup>lt;sup>47</sup> Tobacco Industry Watch BD, e-newsletter. PROGGA. https://tinyurl.com/an8rexaz, [Accessed on 10 September 2022]

<sup>&</sup>lt;sup>48</sup> Safe drinking water plant was inaugurated at Bandarban, https://tinyurl.com/4e6uv767, [Accessed on 05 April 2021]

<sup>&</sup>lt;sup>49</sup> 1 Mayor inaugurated the tree plantation program, https://tinyurl.com/2fhf6e54, [Accessed on 22 November 2022]

<sup>&</sup>lt;sup>50</sup> BAT Bangladesh launched the registration booth for Covid-19 vaccine, https://tinyurl.com/y64wmah5, [Accessed on 07 August 2021]

CSR Activity	Date	Description of Donation	Partners Involved	TI Entity	Recipient
Environm ental	17 February 2022	Renewable Energy Solutions project was launched <sup>51</sup>	Corporation	ВАТВ	Rajshahi City Corporation
			Managing Director of BATB		

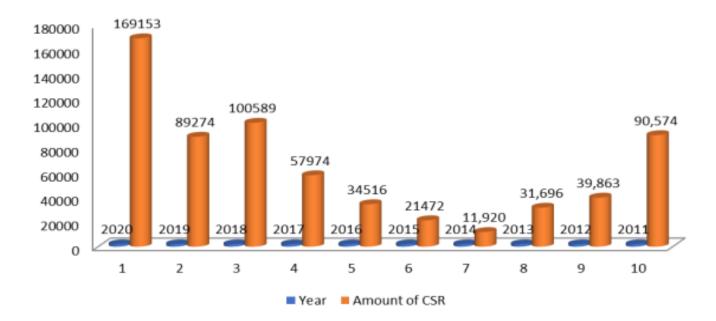


Figure 1. BATB's 10 years of CSR

**Financial Contributions to Labor Welfare:** Beyond environmental initiatives, BATB has also made significant financial contributions to labor welfare. In both 2021 and 2022, BATB donated substantial sums of money to the Bangladesh Labor Welfare Foundation (BLWF). The ceremonial handover of cheques to the Secretary for Labor and Employment and the state Minister for Labor and Employment underscores the strategic use of CSR activities to strengthen ties with government officials. These contributions are framed as efforts to support labor welfare, which further enhances BATB's public image as a socially responsible entity.

Impact and Continued Industry Interference: Despite a reported decrease in the number of CSR-related incidents in 2022 compared to previous years, the influence of BATB's CSR activities remains significant. Bangladesh has consistently received the highest score (05) in the CSR category of the Tobacco Industry Interference Index since 2018, reflecting the persistent and concerning level of industry interference through CSR.<sup>53</sup> This high score indicates that, although the number of CSR events might fluctuate, the overall mpact and strategic use of CSR by the tobacco industry to influence policy and public perception remain robust.<sup>54</sup>

<sup>&</sup>lt;sup>51</sup> Renewable Energy Solutions project was launched with the support of BATB, https://tinyurl.com/4m7xwd7b, [Accessed on 22 March 2022]

<sup>&</sup>lt;sup>52</sup> Campaign for Tobacco-Free Kids. (2021). The Toll of Tobacco in Bangladesh. Retrieved from Campaign for Tobacco-Free Kids Website

<sup>&</sup>lt;sup>53</sup> World Bank. (2022). Population, total – Bangladesh. The World Bank Data. Retrieved from The World Bank Website

<sup>&</sup>lt;sup>54</sup> National Institute of Preventive and Social Medicine (NIPSOM). (2018). National STEPS Survey for Non-communicable Diseases Risk Factors in Bangladesh. World Health Organization.

Strategic Objectives and Public Perception: The strategic objectives behind BATB's CSR activities are clear: by aligning itself with social and environmental causes, BATB seeks to cultivate a positive public image and create a buffer against regulatory pressures. <sup>55</sup> CSR activities, such as Bonayon and financial contributions to labor welfare, serve to distract from the harmful impacts of tobacco products while promoting BATB as a benefactor to society. The involvement of high-profile officials in these activities further underscores the extent of BATB's influence and its ability to embed itself within critical networks of power and decision-making.

BATB's strategic use of CSR activities, particularly through its afforestation program and financial contributions to labor welfare, illustrates the company's adeptness at leveraging social responsibility initiatives to influence public perception and policy. The continued high scores in the Tobacco Industry Interference Index highlight the significant and ongoing challenge posed by tobacco industry interference through CSR in Bangladesh. Addressing this issue requires heightened awareness and stricter regulations to ensure that CSR activities do not undermine public health objectives and tobacco control efforts.

The British American Tobacco (BAT) company is accused of violating labor laws by not paying its workers' wages. Despite record profits, BAT workers in Dhaka, Savar, and Kushtia are protesting against poor working conditions and unpaid wages. The company claims to contribute to a labor welfare fund but continues to exploit its workers. The article calls for the Labor Ministry and Factory Inspectorate to investigate these allegations and adhere to the World Health Organization's Framework Convention on Tobacco Control (FCTC). It urges the public and media to be aware of BAT's deceptive practices. <sup>56</sup>

Workers in Dhaka and Savar factories are protesting against unpaid wages and poor working conditions. Similar protests occurred in Kushtia last year. Despite these issues, BAT reportedly made record profits (21,230 crore taka) from eigarette and tobacco sales in the first half of 2024. The article argues that BAT's contributions to a government labor welfare fund are merely a public relations tactic. They claim BAT doesn't fulfill its legal obligations to its own workers. <sup>57</sup>

#### **Interference in Tax Policies and Revenue Collection**

Tobacco industry interference in Bangladesh's tax policies and revenue collection remains a significant obstacle to effective tobacco control. The government maintains a policy of non-disclosure regarding meetings with the tobacco industry, allowing lobbying efforts to go unchecked. The National Board of Revenue (NBR) continues to hold pre-budget meetings with the Bangladesh Cigarette Manufacturers' Association (BCMA), where industry representatives, including British American Tobacco Bangladesh (BATB), lobby against tax increases on tobacco products. This practice, along with calls for reduced bidi taxes by the Bangladesh Bidi Factory Owners' Association, undermines efforts to reduce tobacco consumption.<sup>58</sup>

Table 8. Interference in Tax Policies

Event/Action   Actors Involved   Influence   Outcome/Impact		Event/Action	Actors Involved	Tobacco Industry	Outcome/Impact
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<sup>&</sup>lt;sup>55</sup> S.M. Abdullah, T. Wagner-Rizvi, R. Huque et al. (2022). A contradiction between our state and the tobacco company: conflicts of interest and institutional constraints as barriers to implementing Article 5.3 in Bangladesh. Tobacco Control, 31. doi: 10.1136/tobaccocontrol-2021-057142

<sup>&</sup>lt;sup>56</sup> Daily Share Biz Kortcha, 3 Sept 2024, https://shorturl.at/R1w53

<sup>&</sup>lt;sup>57</sup> https://shorturl.at/gVkOz

<sup>&</sup>lt;sup>58</sup> NBR held a pre-budget meeting with the Bangladesh Cigarette Manufacturers' Association (BCMA), https://tinyurl.com/yp6zctk6, [Accessed on 12 March 2023]

Non- disclosure of Meetings	Government, Tobacco Industry	Lack of transparency, no rules for registration	Undue lobbying influence
Pre-Budget Meetings (2021-2023)	NBR, BCMA, BATB <sup>59</sup>	Lobbying against tax increases	Maintains affordability of tobacco products
Demand for Lower Bidi Taxes	Bidi Factory Owners' Association	Push for tax reduction on bidi	Continued consumption due to low costs

Table 9. Government Privileges for the Tobacco Industry in Bangladesh

Date	Privilege/Incentive/Exemption/Benefit	Description
2022	Duty-free imports for travelers	Travelers allowed to bring in 200 cigarettes, 50 cigars, or 225g of tobacco duty-free.
Aug 31, 2021	Exemption from central registration	Unlike other industries, the tobacco industry is exempt from requiring central registration.
Dec 7, 2022	Allegations of tax benefits	Media reports allege British American Tobacco Bangladesh (BATB) evaded VAT and received illegal tax rebates totaling BDT 333 Crore (US\$2.81 million) over four years.

Similarly, the NBR held meetings with the Bidi Industry Owners' Association (BIOA), during which the President of BIOA demanded the withdrawal of the 10 percent advance income tax on bidis. However, as with other interactions, the details of these meetings were not disclosed, further illustrating the lack of transparency in how tax policies affecting the tobacco industry are discussed and potentially shaped.

British American Tobacco Company (BAT) evading taxes in Bangladesh. The company is accused of selling cigarettes at a higher price than what's printed on the packets. This practice results in the government losing millions of dollars in tax revenue. The authorities have issued a notice to BAT. The article also mentions other multinational cigarette companies engaging in similar practices. BAT has evaded taxes worth 5 billion taka. BAT has evaded taxes

The ongoing secretive interactions between the NBR and the tobacco industry, combined with lobbying efforts during pre-budget meetings, have a significant impact on tax policies and revenue collection. The tobacco industry's demands to keep taxes low and remove advance income taxes undermine public health objectives by making tobacco products more affordable and accessible. This not only hinders efforts to reduce tobacco consumption but also affects the government's ability to collect adequate revenue from the tobacco sector.

<sup>&</sup>lt;sup>59</sup> Proposal to reduce corporate tax on telecom operators, https://tinyurl.com/4n8ujv2u, [Accessed on 30 December 2021]

<sup>&</sup>lt;sup>60</sup> Daily Share Biz Kortcha, 30 Sept 2024. https://shorturl.at/D3q9C

<sup>&</sup>lt;sup>61</sup> Daily Share Biz Kortcha, 27 June 2024 https://shorturl.at/YcHz9

Tax structure of cigarettes in Bangladesh: FY 2020-21 (a pack of 10 sticks)					0-21	
Category	Tax Base	Price (BDT)	VAT (%)	SD (%)	HDS (%)	TTI (%)
Low		39+	15	57	1	73
Medium	MRP	63+	15	65	1	81
High	WIN	97+	15	65	1	81
Premium	1	128+	15	65	1	81
SOURCE: NBR. NOTE: MRP IS INCLUSIVE OF ALL TAXES.						

Figure 2Tax structure for FY 2021-22

The lack of stringent disclosure rules and the continued secretive nature of these interactions prevent public accountability and transparency, allowing the tobacco industry to exert undue influence on policy decisions. This influence results in tax policies that favor the industry, ultimately undermining public health goals and leading to inadequate revenue collection from the tobacco sector.

# **Supply Chain Control and Price Fixing**

**Incentivizing Tobacco Cultivation:** British American Tobacco Bangladesh (BATB) exercises significant control over the supply chain of tobacco cultivation in Bangladesh, primarily through strategic incentives offered to farmers. To ensure a steady supply of tobacco leaf, BATB provides farmers with seeds, pesticides, and other agricultural inputs, often at subsidized rates or free of charge. Additionally, the company offers hard cash incentives and high-level training through programs like the Integrated Pest Management (IPM) Club. According to industry stakeholders, these incentives are designed to make tobacco cultivation financially appealing, even though it often leads to long-term dependency on the company's support. One farmer remarked, "BATB's offers are hard to resist because they ensure immediate cash flow and cover the cost of inputs, making tobacco seem like the most lucrative option available."

Another article "Tobacco Farmers Protest BATB's Unfair Practices" reports that Bangladeshi tobacco farmers are protesting against the British American Tobacco Bangladesh (BATB) company. They accuse BATB of unfair practices, including not purchasing tobacco at the promised rates and not paying them on time. The farmers are demanding that BATB address their grievances.<sup>63</sup>

**Price Control Mechanisms:** BATB's control over the supply chain extends to price fixing, particularly through its influence within the Agriculture Pricing Advisory Committee under the Ministry of Agriculture. As a member of this committee, BATB plays a significant role in determining the price of tobacco leaves each year, ensuring that the prices are favorable to the company's interests. This price control mechanism enables BATB to maintain profitability while exerting pressure on farmers to continue tobacco cultivation. Market analysis indicates that by controlling the supply chain from seed distribution to final pricing, BATB can effectively suppress the bargaining power of farmers, locking them into a cycle of dependency. Retail sellers also report that the prices set by BATB at the farm level often dictate the retail prices, leaving little room for price variation in the market.<sup>64</sup> This manipulation of the supply chain not only reinforces BATB's dominance in the tobacco industry but also undermines efforts to diversify agricultural production in Bangladesh.

**Unauthorized Energy Drinks of BATB:** While British American Tobacco Bangladesh is not directly involved in the production or sale of these energy drinks, it is possible that the company may have indirectly benefited from the illegal sale of these drinks. The government has taken action against the companies selling

<sup>&</sup>lt;sup>62</sup> BAT Bangladesh Annual Report 2019, page 19, accessed December 2020.

<sup>63</sup> Daily Share Biz Kortcha, 31 May 2024, https://shorturl.at/nzJw3

<sup>&</sup>lt;sup>64</sup> Tobacco Companies' Aggression and Ill Tactics to Boom Tobacco Cultivation in Bangladesh, PROGGA, 2016, August 2020.

these drinks. The drinks are being sold without the necessary approvals and may be harmful to consume. Some of these energy drinks contain harmful substances, including caffeine and taurine.<sup>65</sup>

Tobacco companies like BAT are evading taxes by selling old cigarettes at new prices. This practice deprives governments of revenue. Despite government awareness, there is little enforcement. Tobacco companies also provide inaccurate information in their reports. Stronger regulations are needed to combat this issue.<sup>66</sup>

#### **Discussion**

## **Interpretation of Findings:**

The influence of the tobacco industry in Bangladesh, particularly by British American Tobacco Bangladesh (BATB), presents a significant challenge to public health and tobacco control efforts. The findings reveal that BATB has employed a multifaceted strategy to maintain its market dominance, including financial manipulation, strategic use of Corporate Social Responsibility (CSR) activities, and direct influence over government policies. These practices not only enable the company to maximize its profits but also undermine the effectiveness of tobacco control measures intended to reduce tobacco consumption and protect public health.

One of the most concerning aspects of BATB's influence is its manipulation of the tax structure. By lobbying for a complex, multi-tiered tax system, BATB has effectively ensured that price increases on cigarettes do not translate into a significant reduction in consumption. The ability to shift consumers between different price tiers allows the company to maintain sales volumes while limiting the impact of tax hikes. Additionally, the strategic use of CSR activities, often timed to coincide with proposed regulatory changes, serves to build goodwill and obscure the harmful effects of the company's products. This not only misleads the public but also positions BATB favorably with policymakers, further complicating efforts to implement stringent tobacco control measures.

The involvement of high-ranking government officials on BATB's board of directors exacerbates the problem. This conflict of interest undermines the integrity of tobacco control policies and suggests that public health priorities may be compromised in favor of corporate interests. The government's direct financial stake in BATB further complicates the situation, as it creates an inherent tension between the need for revenue and the goal of reducing tobacco consumption.

# **Comparison with Other Studies**

The findings from Bangladesh are consistent with global patterns of tobacco industry interference, as documented in other studies. For example, the World Health Organization (WHO) Framework Convention on Tobacco Control (FCTC) highlights the pervasive influence of the tobacco industry in policy-making across various countries. Similar tactics have been observed in countries like the Philippines and Indonesia, where tobacco companies have successfully lobbied against tax increases and regulations aimed at curbing tobacco use. In these contexts, the use of CSR as a tool for influence, the strategic manipulation of tax structures, and the involvement of government officials in tobacco company operations are common strategies employed by the industry to protect its interests.

In comparison to other studies, the situation in Bangladesh is particularly troubling due to the level of government involvement in BATB. The fact that several senior government officials sit on BATB's board is an anomaly that is not commonly observed in other countries. This unique situation creates a more direct

<sup>65</sup> Daily Share Biz Kortcha, 31 May 2024, https://shorturl.at/hMRqP

<sup>66 &</sup>quot;Take initiative to recover the evaded revenue from BAT." https://shorturl.at/FqLlP

pathway for the tobacco industry to influence policy and regulatory decisions, making it more challenging to implement effective tobacco control measures.

#### **Policy Recommendations**

To mitigate the influence of the tobacco industry and strengthen public health efforts in Bangladesh, several policy recommendations emerge from the findings:

Strengthen Financial Transparency and Accountability: The government should enforce stricter financial reporting standards for multinational companies like BATB. All financial transactions, particularly those involving overseas transfers for royalties, technical fees, and equipment purchases, should be thoroughly audited to prevent profit shifting and tax evasion. Any discrepancies in financial reports should be transparently explained and publicly disclosed.

Regulate and Monitor CSR Activities: CSR initiatives by tobacco companies should be regulated to prevent them from being used as tools for policy influence. The government should establish clear guidelines for CSR reporting and ensure that these activities are genuinely beneficial to public health rather than serving as a smokescreen for corporate interests.

Address Conflicts of Interest: The government should reconsider the involvement of its officials on the boards of tobacco companies. To avoid conflicts of interest, public officials should be prohibited from holding positions within tobacco companies. Additionally, the government should divest its financial stake in BATB to align its actions with its public health objectives.

Enhance Policy-making Independence: To safeguard the integrity of tobacco control policies, the government should implement strict measures to prevent tobacco industry interference in policy-making. This includes adhering to Article 5.3 of the WHO FCTC, which calls for transparency in interactions between government officials and the tobacco industry, and limiting such interactions to those strictly necessary for regulation.

Promote Public Awareness and Advocacy: Public health campaigns should be intensified to raise awareness about the detrimental effects of tobacco use and the tactics employed by the tobacco industry to undermine public health. Strengthening civil society advocacy can also play a crucial role in holding both the government and the industry accountable.

The findings underscore the profound impact of tobacco industry interference on public health in Bangladesh. Through financial manipulation, strategic influence over policy-making, and the exploitation of CSR activities, BATB has managed to maintain its dominance in the market while undermining efforts to reduce tobacco consumption. Addressing these challenges requires a coordinated effort by policymakers, civil society, and international organizations to implement robust tobacco control measures, enhance transparency, and protect public health from the detrimental influence of the tobacco industry. By adopting these policy recommendations, Bangladesh can take significant steps toward reducing tobacco use, improving public health outcomes, and achieving its goal of becoming a tobacco-free nation by 2040.

#### Conclusion

The comprehensive analysis of tobacco industry interference in Bangladesh reveals a troubling pattern of corporate influence that undermines public health and weakens tobacco control efforts. Key findings from the study indicate that British American Tobacco Bangladesh (BATB) has employed a range of strategies, including financial manipulation, strategic use of Corporate Social Responsibility (CSR) activities, and direct involvement in policy-making, to maintain its market dominance. The company's manipulation of the multi-tiered tax structure, coupled with the involvement of government officials on its board, highlights significant conflicts of interest that compromise the effectiveness of tobacco control measures. Furthermore,

BATB's influence extends to shaping public perceptions through CSR, which is often timed to coincide with regulatory changes, thereby obscuring the harmful effects of tobacco consumption.

The implications of these findings for public health in Bangladesh are profound. The pervasive influence of the tobacco industry poses a significant barrier to reducing tobacco use, which is a major contributor to non-communicable diseases and preventable deaths in the country. By manipulating tax policies and leveraging CSR, BATB not only increases its profits but also undermines public health initiatives designed to protect the population from the harms of tobacco. This interference weakens the government's ability to implement effective tobacco control measures, ultimately hindering progress towards a tobacco-free Bangladesh.

Given the critical nature of these findings, future research should focus on several key areas. First, there is a need for more in-depth studies on the financial practices of tobacco companies in Bangladesh, particularly regarding profit shifting and tax evasion. Additionally, research should explore the long-term effects of CSR activities on public perceptions and policy-making, with a view to developing strategies that counteract industry influence. Finally, further investigation into the role of government officials in the tobacco industry and the impact of their involvement on public health policies is essential to ensure transparency and accountability in policy-making. By addressing these areas, future research can provide valuable insights that contribute to more effective tobacco control measures and improved public health outcomes in Bangladesh.

# **Appendices**

1. Survey Questionnaires

# Questionnaire for Stakeholders on Tobacco Industry Influence in Bangladesh

#### Introduction

Thank you for participating in this research. Your insights will help us understand the influence of the tobacco industry on public health and policy-making in Bangladesh. Your responses will be kept confidential and used solely for academic purposes.

# General Information Name: Position/Title: Organization: Contact Information (Optional): Role

How would you describe the current state of tobacco use in Bangladesh?

What are the most significant health impacts of tobacco use in your opinion?

How do you think tobacco use affects the economy and society in Bangladesh?

3.				
Sect	ion 2: Tobacco Control Policies and Legisl	ation		
1.	What is your understanding of the existing tobacco control laws and policies in Bangladesh?			
2.	How effective do you think these laws and policies have been in reducing tobacco use?			
3.	Can you identify any strengths or weaknesses in the current tobacco control legislation?			
4.	Have you been involved in the creation or implementation of any tobacco control policies?			
	If yes, please describe your role.			
Sect	ion 3: Tobacco Industry Influence			
1.	In what ways do you believe the tobacco industry influences policy-making in Bangladesh?			
2.	Can you provide specific examples of how tobacco companies have interfered with the implementation of tobacco control laws?			
3.	How do tobacco companies attempt to influence public opinion and government decisions?			
4.	Have you observed any instances where tobacco companies have used financial incentives or other means to influence policymakers or regulatory bodies?			
Section 4: Regulatory and Enforcement Challenges				
1.	What are the main challenges in enforcing tobacco control laws in Bangladesh?	ng		
2.	How do you think tobacco industrinterference affects the enforcement of the laws?			
3.	Have you witnessed or heard about any case of regulatory capture or corruption related the tobacco industry?			
4.	What measures do you think coul	ld		

	strengthen the enforcement of tobacco control laws?	
Sec	ction 5: Impact on Revenue and Taxation	
1.	How would you describe the current tax structure for tobacco products in Bangladesh?	
2.	Do you think the tax structure effectively reduces tobacco consumption and increases government revenue?	
3.	Can you provide examples of how the tobacco industry has influenced tax policies?	
4.	What changes would you recommend to improve the taxation of tobacco products?	
Sec	ction 6: Public Health Campaigns and Advoca	cy
1.	How effective are public health campaigns in raising awareness about the dangers of tobacco use?	
2.	In what ways does the tobacco industry counteract these public health campaigns?	
3.	Have you been involved in any anti-tobacco advocacy efforts? If yes, please describe your experience.	
4.	What strategies do you think would be most effective in countering tobacco industry influence and promoting tobacco control?	
Sec	ction 7: Recommendations and Future Direction	ons
1.	What are your recommendations for reducing tobacco use in Bangladesh?	
2.	How can the government and civil society better protect public health from the influence of the tobacco industry?	
3.	What role do you see for different stakeholders (government, civil society, academia, industry) in strengthening tobacco control?	
4.	Are there any additional comments or insights you would like to share about the influence of the tobacco industry and tobacco control efforts in Bangladesh?	

Thank you for your valuable time and insights. Your responses will contribute significantly to our understanding of tobacco industry influence and the development of effective tobacco control strategies in Bangladesh. If you have any further comments or wish to add anything later, please feel free to contact us.

# 2. Additional Data Tables

MA	IN NEWSPAPERS URL	
1	The Daily Star	https://www.thedailystar.net/
2	The Financial Express	https://thefinancialexpress.com.bd/
3	The Business Standard	https://www.tbsnews.net/
4	Prothom Alo	https://www.prothomalo.com/
5	Jugantor	https://www.jugantor.com/
6	The Daily Ittefaq	https://www.ittefaq.com.bd/
7	Samakal	https://samakal.com/
8	Kaler kantho	https://www.kalerkantho.com/
9	Bangladesh Pratidin	https://www.bd-pratidin.com/
10	Daily Janakantha	https://www.dailyjanakantha.com/
11	Bdnews24.com	https://bdnews24.com/
12	Daily Share Biz Kortcha	https://sharebiz.net